

Psycho Cybernetics Updated And Expanded

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Cybernetics (loosely translated from the Greek): "a helmsman who steers his ship to port." Psycho-Cybernetics is a term coined by Dr. Maxwell Maltz, which means, "steering your mind to a productive, useful goal so you can reach the greatest port in the world, peace of mind." Since its first publication in 1960, Maltz's landmark bestseller has inspired and enhanced

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the lives of more than 30 million readers. In this updated edition, with a new introduction and editorial commentary by Matt Furey, president of the Psycho-Cybernetics Foundation, the original text has been annotated and amplified to make Maltz's message even more relevant for the contemporary reader. "Before the mind can work efficiently, we must develop our perception of the outcomes we expect to reach. Maxwell Maltz calls this Psycho-Cybernetics; when the mind has a defined target it can focus and direct and refocus and redirect until it reaches its intended goal." --Tony Robbins (from Unlimited Power) Maltz was the first researcher and author to explain how the self-image (a term he popularized) has complete control over an individual's ability to achieve (or fail to achieve) any goal. And he developed techniques for improving and managing self-image--visualization, mental rehearsal, relaxation--which have informed and inspired countless motivational gurus, sports psychologists, and self-help practitioners for more than fifty years. The teachings of Psycho-Cybernetics are timeless because they are based on solid science and provide a prescription for thinking and acting that lead to quantifiable results.

Previously published Wiltshire, 1967. Guide to personal health and success

With over 30 million copies sold since its original publication in 1960, Psycho-Cybernetics has been used by athletes, entrepreneurs, college students, and many others, to achieve life-changing goals--from losing weight to dramatically increasing their income--finding that success is not only possible but remarkably simple. Now updated to include present-day anecdotes and current personalities, The New Psycho-Cybernetics remains true to Dr. Maltz's promise: "If you can remember, worry, or tie your shoe, you can succeed with Psycho-Cybernetics!"

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Zero-Resistance Selling is your guide to literally "reprogramming" your own self-image to help you attain your loftiest selling and career goals. You'll find step-by-step strategies to harness the power of your imagination to wipe away resistance to your sales presentations ... become an irresistible "master closer" ... conquer self-defeating habits ... and use stress to your advantage.

Discover the proven classics of personal transformation and the books that have served as catalysts of change for millions.

Chapters include: "How to succeed with the power of rational thinking", "How to turn a crisis into a creative opportunity" and "How to de-hypnotize yourself from false beliefs."

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The ultimate guide to building confidence in your body, beauty, clothes and life in an era of toxic social media-driven beauty standards. "A self-confidence bible that every woman should read."—Caroline Dooner, author of *The F*ck It Diet*
Empowering, insightful, and psychology-driven, *Beyond Beautiful* is filled with proven, no-BS strategies for proactive self-care. This stylish and practical handbook takes a deep-dive into all of the factors that make it hard to feel good about yourself, and offers sage answers to tricky questions, like: • Why do I hate the way I look in pictures? • How can I stop feeling like a total slob compared to everyone on social media? • How exactly does this "self-love" thing work? • How do I find the confidence to use less make up, stop shaving, or wear what I want? • Is body positivity really the answer?
Illustrated with full-color art, *Beyond Beautiful* is a much-needed breath of fresh air that will help you live your best life, know your worth, and stop wasting any more precious energy and mental space worrying about the way you look. Praise for *Beyond Beautiful* "This compact book delves into every aspect of the body-image problem and sets forth feasible ideas for accepting one's physical appearance to enhance confidence and joy."—Library Journal (starred review) "Rees's emboldening message will surely help any reader struggling with self-confidence."—Publishers Weekly

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